

SMART Goals

(+ Problems)

	SMART Question	SMART Answer
S Specific	What exactly do you want to achieve in your sales target for the next quarter? Identify three key industries to target for our sales efforts in the next quarter.	
M Measurable	How will you quantify your success in terms of number of sales or percentage increase? Aim for a 10% increase in lead generation compared to the previous quarter.	
A Attainable	Considering your current resources and market conditions, is your sales target realistic? Launch a new customer referral program	
R Relevant	How does achieving this sales goal align with our overall business objectives?	
T Time-Bound	By when do you aim to achieve this sales target?	

- Workspaces
- Projects
- Goals
- My Stuff
- Docs
- Channels
- Teams
- Track Time

Goals / Create Goal



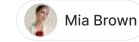
Increase Sales Team Efficiency by Enhancing Goal Writing Skills

Let's quickly create a goal for you!

Description

The objective of this initiative is to improve the overall efficiency and productivity of our sales team by equipping them with the capability to write clear, specific, and achievable goals. By conducting a series of workshops focused on goal-setting theories, practices, and the articulation of clear goal descriptions, we aim to empower our sales representatives with the skills to set compelling targets for themselves.

Goal Owner*



Priority

Low

Status

Not Started

Start Date

May 15, 2023

Completion Date

May 25, 2023

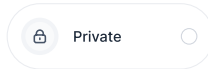
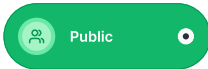
Add Member to Goal



Tag

UX/UI Design UX Interview Add tags...

Access

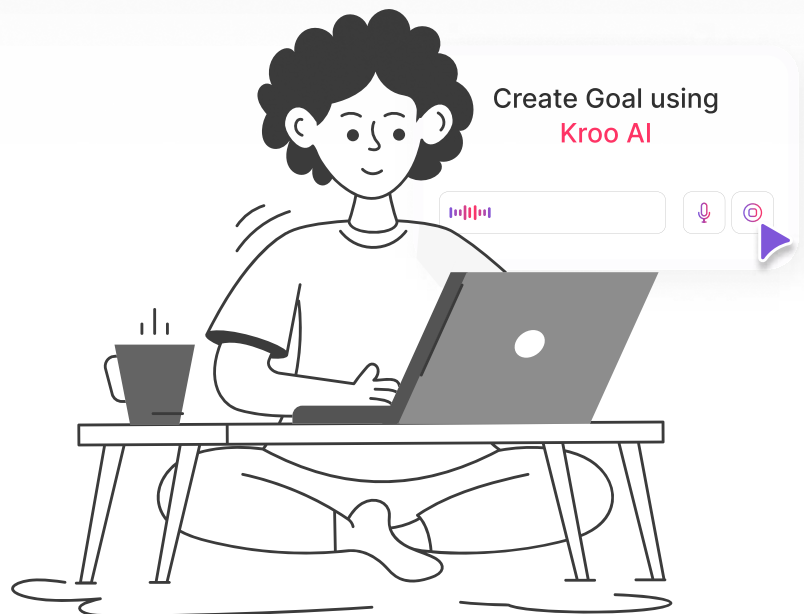


Cancel

Create Goal

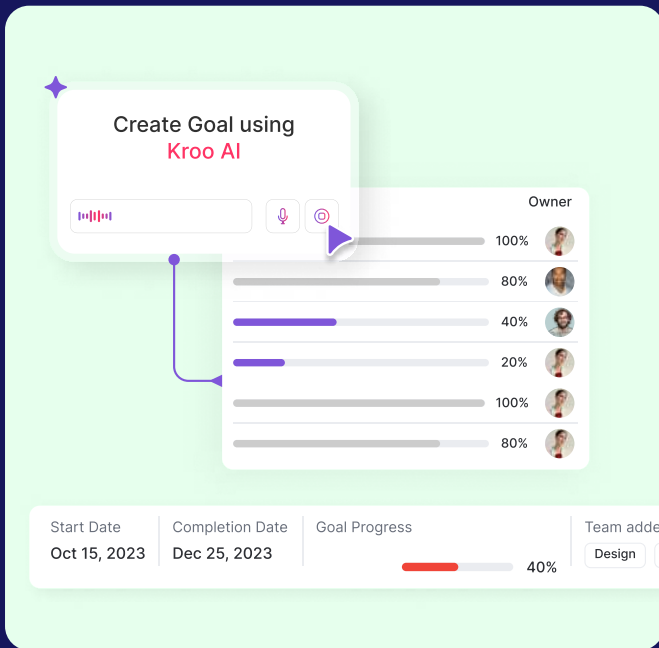


[See how to use Goal on Kroolo](#)



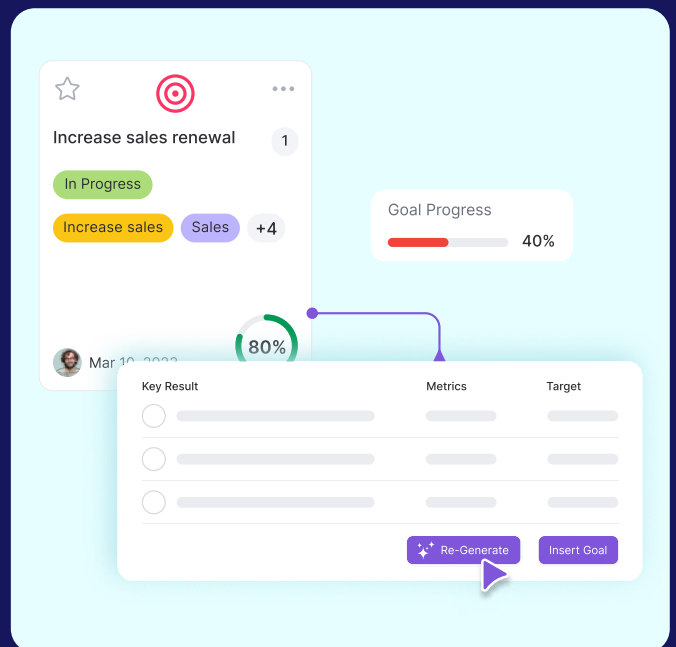
Create Goals Using AI

Let AI create Goal objectives and OKRs instantly using simple prompts and you can assign tasks and members to get started.



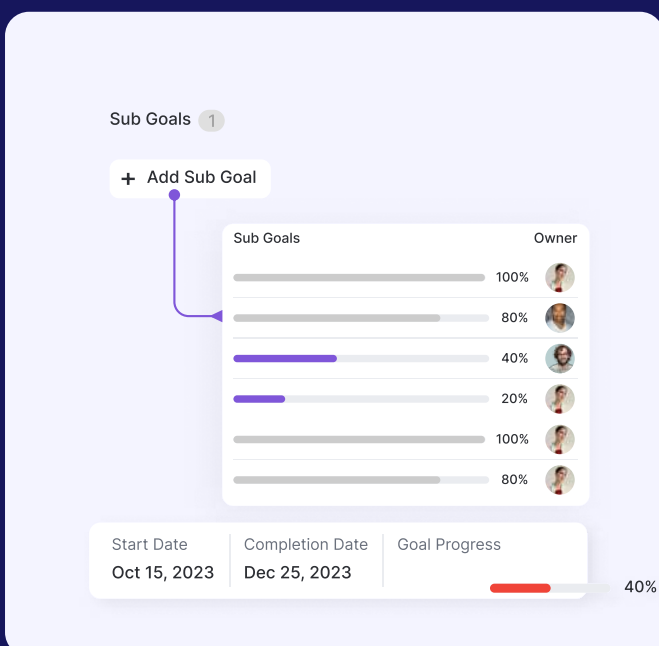
Manage Objectives & Key Results (OKRs)

You can define measures or key results for each goal objective. This ensures that goal tracking becomes easy. Use metrics like number, currency, % or others, to track goal progress effectively.



Create Sub Goals

Let AI create Goal objectives and OKRs instantly using simple prompts and you can assign tasks and members to get started.



Sign up with Kroolo for FREE



Thank You!